

Mitsubishi went live with TMC back in 2016 as a standard mileage capture client and have since onboarded with TMC's risk-based solutions to add an extra layer of compliance to their mixed fleet.

As with many of our customers, Mitsubishi initially came to us to digitalise the capture and processing of their employees' business mileage claims and remove the tiresome, paper-based claims that caused administrative headaches for the fleet manager. We have continued to provide this service for over 10 years now, handling the complete end-to-end process from the initial trip logging right through to the payroll.

There are now over 400 Mitsubishi employees utilising TMC tools across various schemes, covering company car, cash allowance and own car users in ICE, PHEV and electric vehicles. The fuel and EV charge card users, some fully expensed, have their card spend linked to their accounts 'real-time' and TMC implemented various payroll calculations, including actual cost and private deduction methods, to correctly deduct employees from their monthly salary according to their private usage.

Other drivers without a card are fairly reimbursed for their business mileage at actual cost or by applying the government approved rate.

"Partnering with TMC and Applied Driving made the roll-out of our driver risk training straight-forward and took a lot of pressure off us to manage the day-to-day aspects. Having all the information on what training was required and had been completed on the TMC portal made it easy to see what the progress was at any given time."

Andy Wills
Fleet Manager

Compliance+

Mitsubishi decided to 'up the ante' and went live with a Compliance+ suite to couple with their existing Mileage+ services, which proved to be a big success in managing risk and duty of care obligations. The client chose three key services as part of the wider Compliance+ product to implement: licence checks, 'Visa to Drive' and risk assessments with driver training.

All employees completed a DVLA licence check through TMC, whilst own car users were subject to 'Visa To Drive' checks. We also onboarded over 500 employees to complete risk assessments and subsequent driver training through our trusted partner, Applied Driving.

To complete a licence check, drivers simply enter their full name, date of birth, licence number and address and submit annually to confirm via the DVLA server that it is valid.

Visa to Drive with TMC gives you the confidence that every vehicle within your fleet is road worthy and that employees are safe too. Grey fleet drivers are required to upload their insurance documentation to our online system, which is verified by our expert auditors. We also we check for valid MOT certificates via our direct link with the DVSA and for a valid tax status. TMC systems can prevent mileage claims and suppress payments if checks are not valid or complete, giving you the peace of mind that your fleet is fully compliant.

Risk Assessments & Driver Training

Risk assessments, powered by our partner Applied Driving, are completed annually and easy to complete via a secure portal. They identify the level of risk per employee based on the driver, vehicle and journeys and recommend the required online or in-vehicle training modules to be completed to combat the risk identified. All results are reported back to the fleet manager through the fleet manager dashboard, indicating the risk assessment scoring for their employees and the training allocated to each.

Mitsubishi achieved a 98% completion rate for the risk assessment and a 99% for the e-learning modules, an excellent result, whilst they also delivered a series of 'Behind the Wheel' training sessions to support employees arriving from overseas who will go on to drive in the UK.

The feedback was wholly positive on the targeted training process, with one stating that they 'have a better understanding of the vulnerable road users now' and another claiming that the training was 'very insightful, learning that driving between 2pm and 4pm is high risk from the perspective of fatigue'.

"...The positive driver engagement indicates a positive approach to the driving safety culture, and we will continue sharing our expertise to enable Mitsubishi to further develop their driver risk strategy and deliver a measurable return on investment by reducing incidents and keeping people safe."

Nigel Lawrence
Strategic Partnerships Director
Applied Driving

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