# ASL Group Case Study



ASL Group, one of the UK's largest office service suppliers, went live with TMC in June 2023 in an effort to reduce costs and give their company car drivers an improved mileage recording system.

### **The Driver Journey**

The driver process could not be simpler. The employees of ASL Group see their mileage records fed through to their TMC account automatically via API from the already-installed vehicle telematics device, detailing the date, to and from locations (including post codes) and accurate trip-by-trip mileage. Fuel card spend also feeds through automatically to the employee's TMC account with the transaction date, amount, litreage and fuel type.

The driver's only requirement is to determine the business trips from the private trips and to classify accordingly via their account before closing the month with a final vehicle odometer reading at the end of each month.

#### **The Audit Process**

TMC carry out advanced audits on mileage and fuel spend throughout each month to help reduce costs, identify misuse and improve driver behaviour.

Velocity reporting gives drivers a real time notification when their account is flagged in relation to their fuel card spend. The TMC support team are able to follow up on these notifications and verify the transactions that may have flagged.

"Everything is now running smoothly, with the added bonus of increased fuel economy and significantly reduced administration."

Bryan Borley
Technical Project Manager

The transactions that are audited can be concerning a mis-match between the litre quantity and the tank capacity of the default vehicle, a different fuel type to the default vehicle, small purchases or concurrent day transactions.

A more detailed aspect of the audits and reporting analyses areas such as the driver's pence per mile against the HMRC advisory rate and the actual MPG. This is vital to educate drivers on more cost effective ways to fill up and how to drive as efficiently as possible in an effort to reduce overall costs for the customer, or otherwise validate high running costs for certain vehicles.

## **Payroll**

TMC take the responsibility to compile and send a monthly payroll file to ASL Group after each period close off. The payroll file details the total mileage per employee including business-to-private classification, total fuel spend with clarification on whether the spend was employee or employer funded and perhaps most importantly, the amount due as a private fuel deduction for each driver.

The private fuel deduction is worked out using the year-to-date actual cost calculation, providing a true cost per mile based on the completed mileage and fuel spend for each employee, rather than a set pence per mile rate that may not reflect an individual's driving performance.

#### The Result

ASL Group have been able to reflect on plenty of positives so far with TMC and have seen a number of improvements regarding their fleet operations. Trip classification of the mileage imported from vehicle telematics ensures that each driver and therefore the business as a whole remain HMRC compliant with accurate, easy-to-access records. They have also saved a considerable amount of admin time by outsourcing the payroll process.

In terms of costs, ASL Group will be happy with the start made as they've been able to see a reduction in the pence per mile (PPM) rates of their drivers as well as a rise in the MPG of their vehicles.

With TMC in place to monitor and assist with fuel anomalies, there presents an opportunity to discuss with drivers how adapting their driving style can have an impact on their individual running costs. Advising drivers to be vigilant about shopping around for the best price when it comes to fuel is an important aspect of the audit process and being on hand to offer guidance on the importance of economical fuel purchasing allows drivers to see a positive impact on their own personal private mileage costs.

Speeding incidents have also reduced since joining forces with TMC, another benefit of the monitoring, scrutinised checks and work towards encouraging better driving for improved long-term results in personal employee savings.



Fuel consumption across the tracked fleet seems to have improved by 6% since introducing real cost per mile, so a really good result.



