

The Miles Consultancy (TMC) delivers visibility, control and cost savings across fleets by consolidating, analysing and auditing mileage, fuel and fleet data. Our award-winning services typically save our customers 15.4% off their fuel spend, covering company cars, LCVs, cash allowance and grey fleet drivers both with and without fuel cards. TMC work with over **300 blue chip companies**, providing services to over **130,000 users** in **44 countries**.

The Customer Brief

Geberit UK are part of the Swiss multinational Geberit Group, specialising in the manufacturing and supply of sanitary parts and related systems. Geberit UK employ 200 people and undertake the supply of the sanitary systems to the UK and Irish markets.

Geberit had clear set of objectives that they tasked TMC with:

- **Optimise fuel management and harmonise fleet**
- **Provide visibility and control**
- **Ensure HRMC compliance**
- **Improve employee experience**
- **Reduce cost and improve efficiency**
- **Increase ease of transactions**
- **Improve fuel card coverage**
- **Enhance reconciliation process**
- **Ensure accuracy of business/private mileage split**

We knew that we could hit each of Geberit's objectives by using two of our services: **Mileage+** and **Fuel+**

Our Solution

TMC's Mileage+ provides visibility, control and cost savings for Geberit. This service gives their drivers access to our industry leading app, which uses GPS to track journeys and load them directly into the mileage capture system. With no need to connect to a PC, and with the ability to upload fuel receipts by taking a photo through the device's camera, logging mileage and fuel transactions couldn't be easier for the drivers.

Fuel+, in partnership with HSBC, gives Geberit access to 98% of UK fuel outlets, vastly improving their fuel card coverage. After previously using multiple fuel cards, moving over to a single card optimised Geberit's fuel management and harmonised their fleet.

We consistently audit each journey to ensure accuracy and our friendly customer service team follow up any discrepancies with the driver to find out more. This has helped reduce fraudulent journeys, reduced costs and ensured Geberit's HMRC compliance.

Results

- **Reduced costs by generating an increase on private fuel recovery in just 3 months**
- **Reduced administration times**
- **Improved employee experience and ease of use**

“ We are delighted that after just 3 months with TMC, they met so many of our key objectives. ”

“We have found the increase in coverage we've received via our new HSBC fuel card really suits the needs of our business, and overall the deployment of our TMC services were smooth and straightforward. TMC have given us visibility that we simply didn't have before, and our drivers' use of the app has led to a substantial reduction in the administration requirements of our team. We are excited to see the difference the next 3 months can make.”